ACCUBID CUSTOMIZED CLASSIC DATABASE

This constitutes a proposal submitted by Estimating 101 to ABC ELECTRIC

ACCUBID Customized Database

One (1) Customized Trimble MEP ACCUBID database to be used with Classic ACCUBID estimating software. The database has been customized from its original version from the manufacturer.

The database has approximately 2,200 hours of customization. Most the work has been done in the following libraries:

- Common Assemblies
- Fixtures
- Distribution
- Ducts & Trays
- Branch Conduit & Wire
- Feeder Conduit & Wire
- Feeder Cable
- Branch Cable

There are libraries in the database that are still a work in progress. But I believe the above areas are where approximately 90% of the take-off is done.

Here is a comparison of the Trimble Database v.16 and Estimating 101 database:

Database	Items	Assemblies	Categories
Trimble MEP	42,151	12,978	4,232
Estimating 101	51,325	57,254	10,031
More +	9,174	44,275	5,799

Database Terms & Conditions

1. The database is a work in progress. I continue to modify the libraries on a regular basis and you will be entitled to all future updates at no additional costs. These updates are available for 12 months. Anytime you would like the latest database within the 12-month period, send an email to don@electricalestimating101.com. Any changes made by the contractor in the database will be overwritten by future updates. However, you can take control of your database at any time and this is recommended.

2. The database will be delivered via email in a zip file. I will assist you if you desire to place the database in your program and assure you that it is functional.

3. All labor units in database are Trimble default values. I accept no responsibility for the labor units in the database

4. NECA Labor Units:

   1) I have added labor to selected NECA 1, 2, 3 labor columns where no labor value existed. ACCUBID Systems philosophy was not to add NECA labor where the NECA Labor Unit Manual had no labor value associated with the item.
   2) Most NECA labor units added by calculating ACCUBID Labor 1 X 1.35. NECA 2 = NECA 1 + 25%, and NECA 3 = NECA 1 + 50%.
   3) All NECA Labor Units with PIK codes are the latest from the 2023-2024 NECA Manual of Labor Units.
   4) NECA periodically updates their labor units on some items.

5. The database is accepted "AS IS."

6. Material pricing is the responsibility of the contractor. It is recommended that the contractor obtain an account with Trade Service for Trade List and Supplierlink Pricing.

7. Eight (8) hours of custom database modifications or online Trimble ACCUBID Database Management training for up to two employees.

8. The custom database is solely for the use of the client named in this proposal and can not be shared, sold, or joint ventured with any other contractor.

9. The database is non-refundable.

Costs: PRICE TO FOLLOW DEMO

Payment

Remit payment in US funds. **Checks are made payable to Estimating 101**. Payment must be made in full to transfer the database.

Mail payments to:

> Don Kiper
> PO Box 1742
> Niagara Falls, NY 14302

Non-Disclosure and Confidentiality

All information and methodology disclosed by Estimating 101 during the execution of this agreement is solely for the use of the client and is considered proprietary and confidential.

Estimating 101 agrees that any information learned from the client related to his business operations during the execution of this agreement is held in strict confidence and will never be shared.

Acceptance

This proposal is valid for 14 days. This proposal, once accepted, is non-refundable for any reason. Estimating 101 reserves the right to withdraw this proposal at anytime before and after acceptance by the client.

This proposal is accepted and forms an agreement between ABC Electric Co., Inc. (client, you) and Estimating 101 (I / me) as represented by Don Kiper.

IN WITNESS OF WHICH the parties have signed this proposal

_____

Signed by or on behalf of the Client

_____

Printed name on behalf of the Client

_____

Date Signed

January 3, 2026